



Third quarter of fiscal year 2009

(December 31, 2009)

# OUTLINE OF FINANCIAL RESULTS

 **TOYO ENGINEERING CORPORATION**

**February 10, 2010**

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\* In principle, unit of amount figures shown in this material is billion yen with first decimal place on round down basis.

# Performance summary



< Billion yen >

	2008/12	2009/12	Difference		Forecast 2010/3	Achieve- ment
<b>Net sales</b>	<b>248.3</b>	<b>132.2</b>	<b>(116.1)</b>	<b>-47%</b>	<b>190.0</b>	<b>70%</b>
<b>Gross profit</b>	<b>24.3</b>	<b>24.3</b>	<b>(0.0)</b>	<b>-0%</b>	<b>29.5</b>	<b>82%</b>
Gross profit rate	9.8%	18.4%	8.6%		15.5%	
<b>Operating income</b>	<b>9.8</b>	<b>9.3</b>	<b>(0.5)</b>	<b>-5%</b>	<b>9.5</b>	<b>98%</b>
Operating income rate	3.9%	7.0%	3.1%		5.0%	
<b>Ordinary income</b>	<b>10.9</b>	<b>10.5</b>	<b>(0.4)</b>	<b>-4%</b>	<b>9.5</b>	<b>111%</b>
<b>Net income</b>	<b>4.7</b>	<b>5.5</b>	<b>0.8</b>	<b>+17%</b>	<b>5.0</b>	<b>110%</b>
<b>New orders</b>	<b>101.0</b>	<b>112.4</b>	<b>11.4</b>	<b>+11%</b>	<b>230.0</b>	<b>49%</b>

Exchange rate for Forecast 1US\$= ¥90.00

# Breakdown of income



< Billion yen >

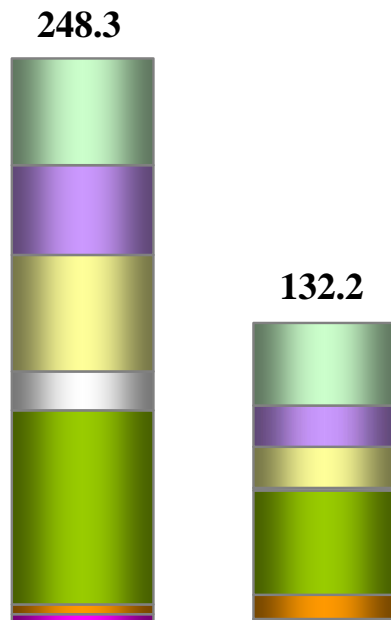
	2008/12	2009/12	Difference
<b>Gross profit</b>	<b>24.3</b>	<b>24.3</b>	<b>(0.0)</b>
Selling, general and administrative expenses	14.5	15.0	(0.5)
<b>Operating income</b>	<b>9.8</b>	<b>9.3</b>	<b>(0.5)</b>
Non-operating income	2.0	2.1	0.1
Non-operating expenses	0.9	0.8	0.1
Total non-operating income and expenses	1.1	1.2	0.1
<b>Ordinary income</b>	<b>10.9</b>	<b>10.5</b>	<b>(0.4)</b>
Extraordinary gain	0.1	0.1	(0.0)
Extraordinary loss	2.1	-	-
Total extraordinary gain and loss	(1.9)	0.1	2.0
Income before income taxes and minority interest	8.9	10.7	1.8
Current income taxes and Deferred income taxes	4.0	5.1	(1.1)
Minority interest income	0.2	0.0	0.2
<b>Net income</b>	<b>4.7</b>	<b>5.5</b>	<b>0.8</b>

# Net sales



< Billion yen >

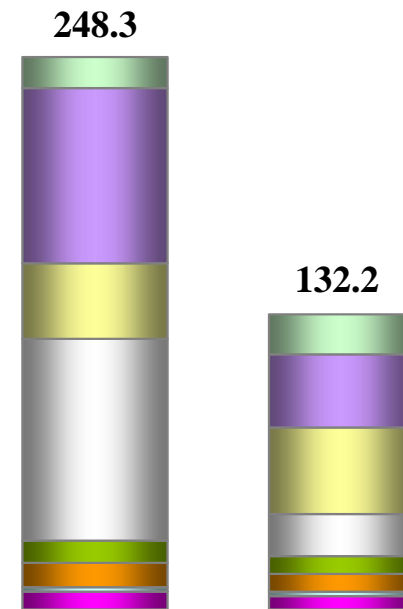
## Breakdown by region



2008/12      2009/12

	2008/12	2009/12
Japan	47.2	<b>37.0</b>
Southeast Asia	39.4	<b>17.8</b>
Southwest Asia, Middle East and Africa	51.6	<b>18.3</b>
Russia and Central Asia	16.4	<b>0.8</b>
Central and South America	85.7	<b>46.8</b>
China	5.1	<b>10.9</b>
Others	2.9	<b>0.6</b>
<b>Total</b>	<b>248.3</b>	<b>132.2</b>

## Breakdown by segment details



2008/12      2009/12

	2008/12	2009/12
Chemical fertilizers	14.4	<b>17.4</b>
Petrochemicals	78.4	<b>33.2</b>
Oil refinery	33.8	<b>38.6</b>
Energy-related	91.0	<b>19.3</b>
General manufacturing facilities	9.5	<b>8.2</b>
IT	10.8	<b>7.2</b>
Real estate	2.8	<b>2.3</b>
Others	7.6	<b>6.0</b>
<b>Total</b>	<b>248.3</b>	<b>132.2</b>

# Balance sheet



< Billion yen >

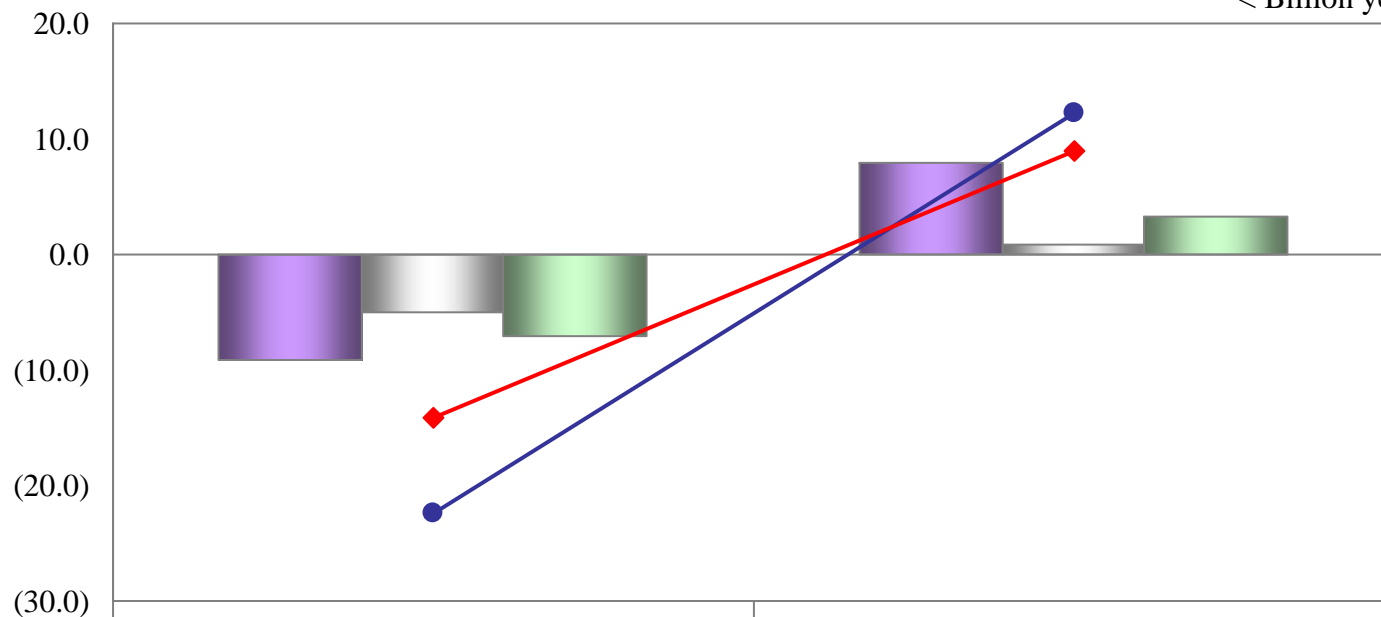
Assets	2009/3	2009/12	Difference	Liabilities and net assets	2009/3	2009/12	Difference
<b>Current assets</b>	<b>149.1</b>	<b>141.6</b>	<b>(7.5)</b>	<b>Current liabilities</b>	<b>110.4</b>	<b>95.4</b>	<b>(15.0)</b>
Cash and deposits	33.1	36.9	+3.8	Short-term interest bearing debt	6.1	9.5	+3.4
Marketable securities	29.9	36.9	+7.0	Other current liabilities	11.3	10.7	(0.6)
Other current assets	24.3	17.7	(6.6)	<Operating liabilities>			
<Operating assets>				Notes and accounts payable	44.3	32.8	(11.5)
Notes and accounts receivable	35.8	26.3	(9.5)	Advance receipts on uncompleted contracts	48.6	42.3	(6.3)
Contract work in progress	25.7	23.5	(2.2)	<b>Long-term liabilities</b>	<b>30.4</b>	<b>32.8</b>	<b>+2.4</b>
<b>Fixed assets</b>	<b>50.3</b>	<b>49.6</b>	<b>(0.7)</b>	Long-term interest bearing debt	22.2	23.4	+1.2
Property, plant and equipment	34.5	33.7	(0.8)	Other long-term liabilities	8.2	9.4	+1.2
Intangible assets	2.1	2.7	+0.6	<b>Net assets</b>	<b>58.5</b>	<b>63.0</b>	<b>+4.5</b>
Investments and assets	13.5	13.1	(0.4)	Shareholder's equity	58.3	62.5	+4.2
				Valuation and translation adjustments	(1.6)	(1.4)	+0.2
				Minority interest	1.8	1.8	(0.0)
<b>Total assets</b>	<b>199.4</b>	<b>191.3</b>	<b>(8.1)</b>	<b>Total liabilities and net assets</b>	<b>199.4</b>	<b>191.3</b>	<b>(8.1)</b>

# Cash flows



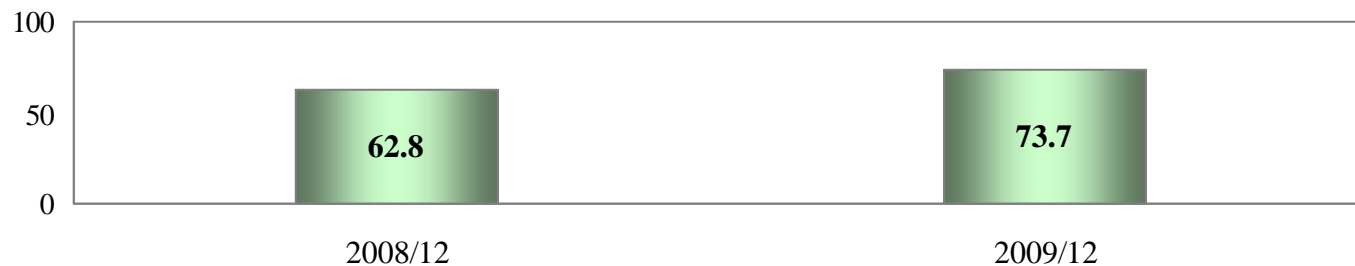
< Billion yen >

## Cash flows



	2008/4 - 12	2009/4 - 12
Operating activities	(9.1)	7.9
Investing activities	(5.0)	0.9
Financing activities	(7.0)	3.3
Net increase / decrease in cash	(22.4)	12.2
Free cash flow	(14.2)	8.9

## Cash and cash equivalents, end of the term

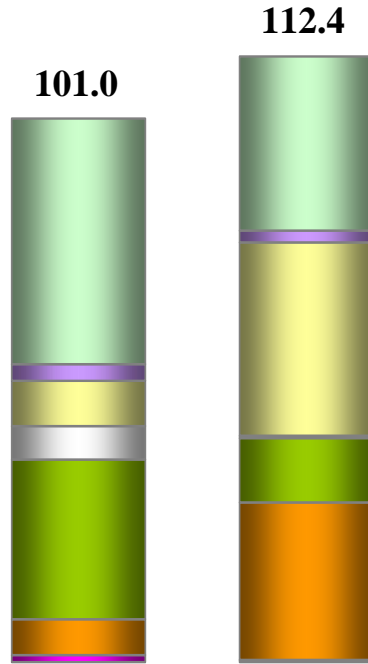


# New orders



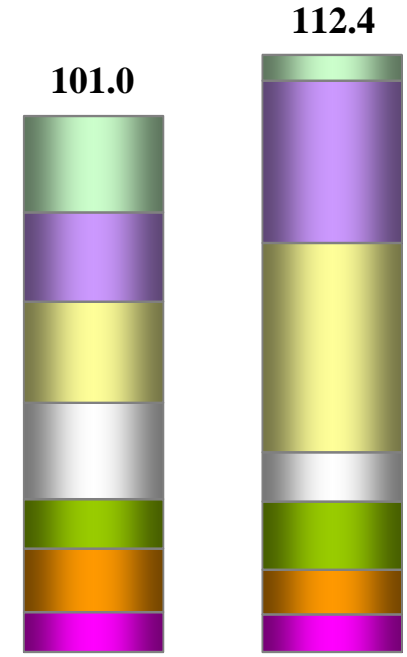
< Billion yen >

## Breakdown by region



	2008/12	2009/12
Japan	45.5	32.3
Southeast Asia	3.1	2.1
Southwest Asia, Middle East and Africa	8.5	36.0
Russia and Central Asia	6.2	0.3
Central and South America	29.8	11.9
China	6.7	29.2
Others	1.2	0.6
<b>Total</b>	<b>101.0</b>	<b>112.4</b>

## Breakdown by segment details



	2008/12	2009/12
Chemical fertilizers	18.1	4.7
Petrochemicals	16.8	30.5
Oil refinery	19.0	39.6
Energy-related	18.5	9.2
General manufacturing facilities	9.3	12.7
IT	11.7	8.6
Others	7.6	7.1
<b>Total</b>	<b>101.0</b>	<b>112.4</b>

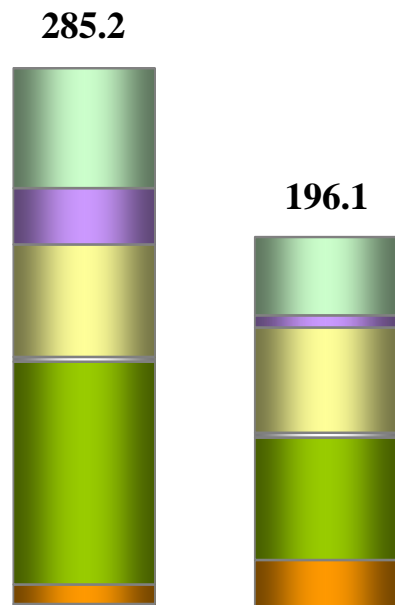


# Backlog of contracts



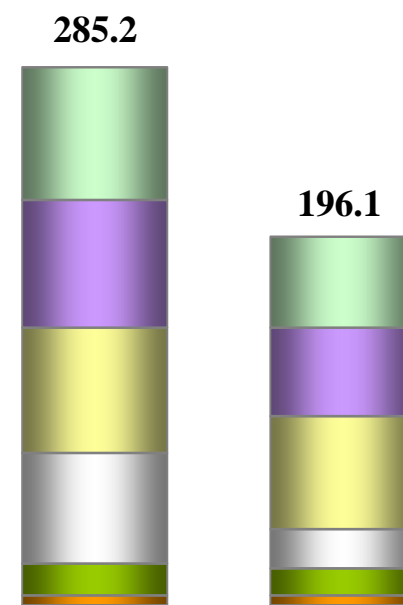
< Billion yen >

## Breakdown by region



	2008/12	2009/12
Japan	63.7	41.7
Southeast Asia	28.7	5.5
Southwest Asia, Middle East and Africa	59.6	56.3
Russia and Central Asia	3.3	2.8
Central and South America	116.8	63.7
China	10.6	25.1
Others	2.5	1.0
<b>Total</b>	<b>285.2</b>	<b>196.1</b>

## Breakdown by segment details



	2008/12	2009/12
Chemical fertilizers	69.7	47.5
Petrochemicals	67.3	46.9
Oil refinery	65.1	58.7
Energy-related	58.6	20.5
General manufacturing facilities	17.0	15.0
IT	5.1	4.4
Others	2.4	3.1
<b>Total</b>	<b>285.2</b>	<b>196.1</b>

# Forecast



< Billion yen >

	2009/3	Forecast for 2010/3
<b>Net sales</b>	326.2	190.0
<b>Gross profit</b>	34.7	29.5
Gross profit rate	10.7%	15.5%
<b>Operating income</b>	15.1	9.5
Operating income rate	4.6%	5.0%
<b>Ordinary income</b>	16.1	9.5
<b>Net income</b>	6.5	5.0
<b>New orders</b>	119.2	230.0
<b>Dividends per share (yen) (Non-consolidated)</b>	¥7.0	¥5.0

Exchange rate for Forecast 1US\$ = ¥90.00

\* Not change by forecast as of Nov 2009. 10



**For further questions on this material, please contact ;**

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The forecasts given above are based on information available at the time of compilation and are inherently subject to a variety of risks and uncertainties. Actual results may vary significantly from forecasts due to factors including, but not limited to, changes in the economic or business environment and exchange rate fluctuations.